Farmer Joe's

Energy

Solution



Prepared for Professor Pan

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ABSTRACT

The first energy crisis in the 70's has given an indication to alternative energy options. For Canada, a nation abundant in non renewable energy, signing and restricting emission levels according to Kyoto Protocol had administered the real push towards developing 'green' energy options.

The national and provincial branches of the government have installed measures to promote and support the growth of 'green' energy sector.

Farmer Joe, on a fictional corn farm in the province of Ontario, in support of the 'green' movement, is faced with a choice on one hand to lower his own emissions levels by installing a hybrid wind turbine-solar panel energy producing system on his farm and possibly sell the energy excess to the grid or invest in the 'green' company instead to support the 'green' energy in a location where its production is optimized.

Herein these two energy technologies are explored in further detail as well as the two valuable alternatives considered to select the one that could optimize Farmer Joe's utility. Administering NVP, utility, linear programming, single and multiple regressions against factors which influence Farmer Joe's decision making process and conducting further comparative and sensitivity analyses we conclude that Farmer Joe's optimal solution would be to directly invest in Canadian Hydro to be able to support and enjoy a profit from supporting clean 'green' energy source.

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PROBLEM FORMULATION

1.1 Purpose of Research

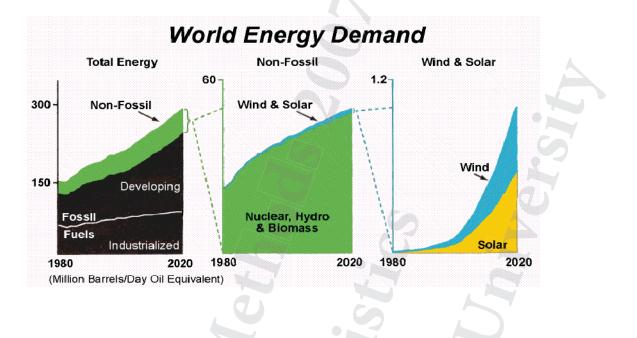
The quality of our lives over the past century has become increasingly dependent on the fundamental necessity of access to energy. Ever since the industrial revolution we have seen a steady growth of the worldwide energy consumption, but it was in the 20th century the usage really began to skyrocket, with a twenty-fold increase in the use of fossil fuels. However, according to the RNCOS Energy Sector Research report posted Dec 10, 2007, the global oil output which is presently close to 81 Million barrels per day is anticipated to drop to 39 Million barrels per day by 2030. It is also forecasted that there will be a significant downfall in coal, gas and uranium production in the long run as these energy sources are getting exhausted with their increased use (RNCOS, 2007). Due to this overdependence on energy, along with predictions of the pending energy crisis, the world has been recently experiencing sharp energy price increases. There is also the exceedingly urgent issue of climate change due to the overwhelming amount of pollution caused by the burning of fuels.

While renewable sources today only produce approximately 2% of the world's energy demanded, depicted below, they account for about 18% of world investment in power generation, with wind generation at the investment forefront. Even though globally, wind power generation more than quadrupled between 2000 and 2006, solar and bio-fuel energy technologies have grown even faster than wind, but from a smaller base (see graph on next page) (Global Energy Network Institute, 2007).

For the world and society to survive, there requires some drastic changes to take place. However, it is not only the responsibility of governments and large, polluting corporations to turn this around, but also the responsibility of the individual to make changes in their own lives. We would therefore like to take a specific case of Farmer Joe, a fictitious farmer located in Ontario, Canada, who is a green thinker, and who would like to make a difference, either through operating his farm on 100% green electricity, or through investing in a renewable energy company. It is our purpose to

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help him determine which option is best for him.



1.2 Model description

We have chosen to use a decision tree with two options for Farmer Joe to choose between:

- Produce his own electricity through installed wind turbines or solar panels, or a combination of both, selling excess to the grid and buying from the grid when electricity production doesn't meet needs, aiming for a break-even year-by-year
- Invest in Canadian Hydro Developers Inc. (see appendix 5.1 for an overview of Canadian Hydro) (Canadian Hydro, 2007), a renewable energy company that would be most attractive to him because of it being the only company in Canada that produces Ecologo® certified low-impact renewable energy. We will determine how much he must invest to 'produce' his average yearly electricity consumption. He would have savings in the amount of the growth of his investment based on increase in stock price. He would continue to buy "regular" electricity off the grid

1.3 Facts on Wind and Solar Power

1.3.1 Wind Power

In 2000, rich in vast natural resources including natural gas and oil, Canada used only a small amount of renewable energy accounting for 1.3% of its primary energy supply. Compared with other industrialized countries, Canada has made little use of wind power. For example, by June 2004, Canada's installed capacity was only at 341 megawatts (MW), compared to 16,500MW installed by the same time in Germany. Interestingly, nearly 80% of total wind energy worldwide comes from the following top five countries: Germany, Spain 8000MW, The United States 6800MW, Denmark 3121MW and India 2800MW. A number of other countries, including Italy, the Netherlands, Japan and the UK, are above near the 1000MW mark. This further illustrates the opportunities for Canada's wind power production (Herberta, Iniyanb, Sreevalsanc, & Rajapandiand, 2005).

Wind Power consists of converting wind energy into electricity using wind turbines and is used in large scale wind farms for national electrical grids as well as in small individual turbines for providing electricity to rural residences or grid-isolated locations.

Wind differs from other energy resources in being both highly variable geographically and not directly transportable among regions (Menza & Vachona, 2005). The cost of generating wind power has declined consistently over the last several decades due to improved technology offering greater efficiency and lower production costs for wind turbines, resulting in a lower delivered cost for wind energy than any other new non-hydroelectric renewable resource. The extent of wind power development in a given region is subject to the availability of high quality wind resources and access to transmission lines ('the grid') (Energy, 2004a).

Where the economics of wind turbine systems are concerned, the wind generator costs are heavily linked to the characteristics of wind resources in a specific location. Therefore, the cost effectiveness of future wind turbines depend more on having

dynamic and compliant design than on increased size. The most profitable wind farm is generated by minimizing costs involved in developing the site and by reducing the down time of the turbine machines (Herberta et al., 2005). Therefore, for Farmer Joe wind turbine to be economical his land needs to be located in an optimal, wind rich area.

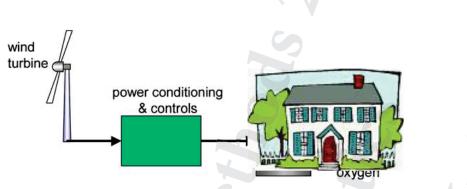


Fig. 1. Schematic diagram of grid independent wind electricity generation.

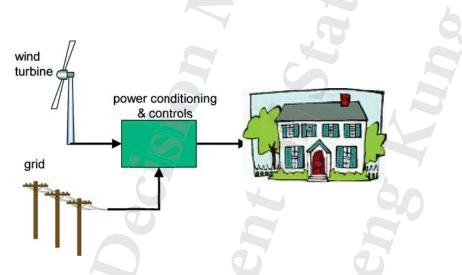


Fig. 2. Schematic diagram of grid-assisted wind electricity generation.



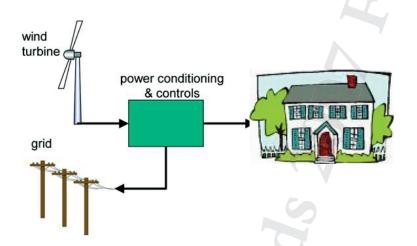


Fig. 3. Schematic diagram of wind power for grid-electricity generation (Sherif, Barbir, & Veziroglu, 2005).

For wind energy, it is crucial to know the wind speed of the site in order to determine the potential energy output. In general, wind maps may be used to roughly determine the seasonal wind speeds in your area, but this may not be relied on for accuracy. To obtain good information dataloggers must be used at the turbines height. It is important to take in consideration wind obstacles such as trees or buildings, a Turbine must always be placed in a premium location for maximum output. Advice from dealers and turbine users may also come in handy (Detronics, 2007).

Since wind turbines are mechanical they do require maintenance throughout their lifetime. Modern turbines are made to last and usually require very little maintenance. Usually a yearly inspection of the turbine is sufficient. The replacement of the blade leading edge may be required every few years. This is cheap and easy to do (Detronics, 2007).

1.3.2 Solar Power

Solar Power or Photovoltaic electricity has become a popular potential alternative energy source. The Sun radiates the earth with a tremendous amount of energy. Photovoltaic harness this energy in a renewable, clean form reducing the dependency on alternate energy sources with heavy CO² admissions.

"It is also worth noting that solar power is now finding niche applications in Canada, despite the fact that its cost remains relatively high (although falling)," (Whitmore & Bramley, 2004).

Solar power, especially in Canada is not suitable as a stand alone single energy source system, because it cannot provide a continuous source of energy due to the low availability during the no-sun period and the winter. It is therefore more practical to use a hybrid system where two or more renewable energy sources are utilized. Previous studies show that adding solar thermal electric generating capacity to a wind farm rather than expanding with additional wind capacity provides cost-benefit trade-offs that will continue to change as the two technologies evolve (Reichling & Kulacki, 2007).

There are some basic costs that are associated with this energy alternative. These include the high capital cost of implementing the system. The second is the need to store the energy because a systems output fluctuates because of factors including the weather, seasons and time of day. Finally is the maintenance cost for such a system is quite high. Some estimates place maintenance at being yearly 10% of the fixed cost (Standford, 2007).

For Farmer Joe, he has to manage the land requirements for any system that he implements. Corn is required for his income and it is important to understand how much land a photovoltaic would require. Some land for Farmer Joe's house can be utilized without compromising the output of the corn farm, but if farm production is compromised that would contribute to the cost of the unit.

There is also the cost of such a unit. Not even taking into account the enormous cost associated with maintenance photovoltaic energy is still an extremely expensive energy alternative. Some estimates put it at around \$0.25 per kWh which when compared to the less the \$0.05 per kWh of the electricity grid seems extremely expensive (Stanford, 2007).

If Farmer Joe does produce more energy than is required there is one incentive that

could be taken into consideration. In March, 2006 Ontario implemented what is being heralded as one of the greatest energy incentives in North America in the last 20 years. The plan is to switch the reliance from larger energy producers to smaller individually owned power plants. The plan purchases photovoltaic energy at \$0.42 per kWh (Broehl, 2006).

If he were to choose to implement a photovoltaic energy system depending on how much investment he makes will affect his energy output. If he was to produce periodically or continually greater than his energy needs photovoltaic energy could actually become an income stream.

1.4 Assumptions

Farm Location:

Farm Type:

Farm Size:

Cost per kWh from the Grid:

Length of Project:

Ontario, Canada

Producer of organically grown corn

30 acres

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5.3 cents (<250,000 kWh/year)

6.2 cents (>250,000 kWh/year)

(www.ontariotenants.ca)

It is assumed that the length of the project will be 30 years, as after that time new and more efficient technology will be available, and changes on the farm and energy use may have occurred Average Electricity Use per Year:

		Conversion		Farm	Yearly kWh		
Energy	Use/Acre*	Rate to kWh	kWh/Acre	Acres	Usage		
Liquid Propane Gas	6.26	37**	235.3	20	7 050 6		
(gallon)	6.36	31	200.0	30	7,059.6		
Electricity (kWh)	77.13	N/A	77.1	30	2,313.9		
Natural Gas (feet3)	200	43.962***	8,792.4	30	263,773.0		
Total			9,104.9	30	273,145.5		
*Source: USDA, Economic Re	search Service an	d Office of Energy P	olicy and New Uses	;			
** http://wps.com/LPG/LPG-book-final.html							
*** http://www.citizensgas.com	/pdf/EnergyConve	ersion.pdf					
Note we just went with three c	ategories of energ	av that is used on the	e farm as the others	s cannot read	lilv be exchanged for		

Note we just went with three categories of energy that is used on the farm as the others cannot readily be exchanged f electricity use.

2 PROCEDURES

2.1 Solution Approaches

2.1.1 Alternative 1: Wind and Solar Power

For alterative 1 we will run a linear program, based on the data collected from the area where Farmer Joe lives. Taking into account total costs of these technologies and comparing them to their output in kWh we will determine the cost and the amount of wind turbines and/or solar panels necessary to replace Farmer Joe's energy usage of the LPV, electricity and natural gas.

Using a report from a nearby area, Farmer Joe calculates what would be required in terms of hardware and costs to determine if this is a feasible alternative for his consumption of energy.

2.1.2 Alternative 2: Investing in Canadian Hydro

For alternative 2, investing in Canadian Hydro, we have two steps:

- determine how much he needed to invest to cover the production of his energy consumption
- build a model that will predict the share price in order to know the growth rate based on expected growth rate of the variables; this will be built into the utility value for Farmer Joe for this alternative, as it will in effect decrease his cost

For the investment amount, we will:

 determine how much it would cost Canadian Hydro to produce a hypothetical hydro plant with energy output in the amount of Farmer Joe's yearly usage

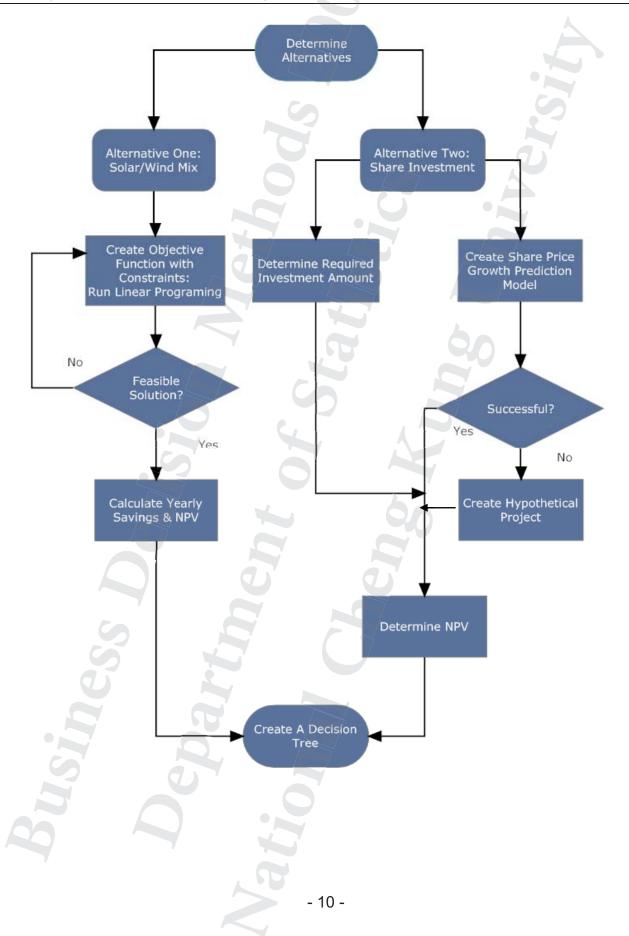
For the **growth rate**, we decided to run single and Multiple Regressions of the percent change in share price against the percent change in different variables, to attempt to find an acceptable model. The variables we have chosen are:

- company revenues
- company operating profits
- total capital employed
- the market (in this case the Toronto Stock Exchange/S&P 500 composite index)
- oil spot prices
- oil future prices

We will run yearly regression against company revenues, operating profits, and total capital employed from 1998 to 2006, as these years were the only years historical data was available to us, and will run weekly and monthly regressions against the outside variables, both long (beginning January 2002 to September 2007) and short (beginning mid January 2006 to September 2007, as there was a large stock offering

in December 2005).

2.2 A Systematic Problem Solving Flowchart

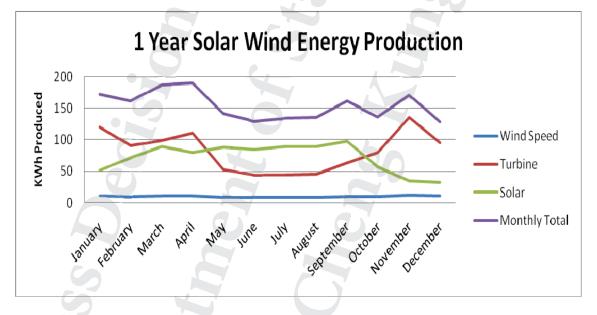


2.3 A Systematic Problem Solving Description

2.3.1 Alternative 1: Wind and Solar Power

Before suggesting that a dual energy system should be considered for farmer Joe, let's compare both technologies as to find out the differences in cost, maintenance and energy output. Since wind and solar energy depend on weather and daylight, we analyze how both technologies perform seasonally.

	Jan	Feb	Mar	Apr	Мау	June	July	Aug	Sept	Oct	Nov	Dec	Totals
Wind Speed	10.8	10.2	10.5	11	8.7	8.4	8.2	8.2	9.5	10.1	12.3	10.7	
Turbine	121	90.1	98.6	110	52.6	44.3	44.2	44.8	63.6	79.2	136	95.7	979.5
Solar	51.8	71.8	89.1	80	88.4	85.3	89.3	90.1	98	57.7	35.2	32.3	868.9
Monthly Total	172	162	187.7	190	141	130	134	134.9	162	137	171	128	1848



We can see that between September and April, in farmer Joe's area the wind turbine produces more KW per hour. Inversly between May and August inclusively the solar system produces more KWh. These seasonal variations are to be taken seriously when choosing an energy system and is a strong factor for the recommendation of a hybrid system, if of coarse farmer Joe chooses to produce energy.

We can only assume the weather according to the historical data that has been

collected. We cannot expect every year to have the same weather conditions. Every year is always unique in it's own way. The results gathered can only be used as a guide since we never know what mother nature will bring.

Based on the above we believe that the hybrid solution is the optimal solution when off the grid. Based on price per kWh produced, the wind turbine has an advantage over the solar system, if the system was on the grid, without a doubt going with an only wind solution would be the better choice. For off grid systems the seasonal variations are enough to consider the hybrid wind and solar system to fill the energy needs all year round.

We have utilized linear programming for two reasons. To keep it simple by implementing homogenous units who have the same potential production. We have decided to create a constraint of at least one unit for solar panels because we will have to bump up any partial entities to an integer number, causing us to produce a little more energy than we strictly need. As photovoltaic energy can be sold at a premium of \$0.42/kWh, versus the \$0.11 each kWh from wind energy, we assume that over 30 years the excess energy sold back to the grid will outweigh the increased cost. We will investigate to confirm that the assumption holds true in our final model.

System	Cost per Unit	Energy Production per Year (2005)		
Wind System	\$7,015	954.2 kWh		
Solar System	\$9,181	859.76 kWh		

2.3.1.1 Linear Programming Model

Objective Function: Minimize cost: 7,015W + 9,181S

Where W equals number of wind turbines;

S equals number of solar panels

286.4657

2,018,738

Subject to: 954.2W + 859.76S ≥ 273,145.5 (minimum kWh) S ≥ 1 (minimum solar panel) (extra kWh produced 954.2W + 859.76S S ≤ 274,005.26 should not exceed the kWh produced by a solar panel, so that all extra kWh that is sold back to the grid if from the solar panel) **Graphical Solution:** onstraint Display Farmer Joe Min 7015Wind Unit+9181Solar Unit 954.2Wind Unit+859.76Solar Unit>=273145.5 954.2Wind Unit+859.76Solar Unit<=274205.3 1Sola: Unit>=1 Solar Unit 318.899# none Corner Point: Constraints Wind Unit Solar Unit 317.6997 2.916.801. 318.9324 2,928,118

Because the mathematical answer for the amount of Turbines is 285.355, and we cannot have 0.355 of a turbine, we rounded up to 286 turbines for the following solution:

Wind Unit

Type of Energy	Units		Cost per Unit	Total Cost
Wind Turbines	286		\$7,015	\$2,006,290
Solar Panels	1	E,	\$9,181	\$9,181
Total				\$2,015,471

We then have to calculate in the earnings per year from sale of excess solar power

over the life of the project (estimated at 30 year), discounted at the same discount rate as we will later use in the discounting of cash flows in alternative two's 'programming issues curtailed' section:

rr	
Total Energy Produced:	286* 954.2kWh+859.76kWh = 273,760.96kWh
Excess Energy Produced:	273,760.96kWh - 273,145.5kWh = 615.46kWh
Income When Sold as Excess Solar Energy:	615.46*\$0.42 = \$258.49
NPV of \$258.49 over 30 years discounted at 10.79%:	\$2,285
NPV of Expected Energy Savings of \$0.062 per kWh:	\$149,694
Government Subsidies* through Tax Savings due to Accelerated Amortization**:	\$511,805
NPV:	(\$1,351,687)
*See Appendix 5.1 on Government Subsidies	
**See table below for 30% accelerated amortiza	tion schedule

Year	30% Accelerated Amortization	Straight Line Amortization	Amortization	Balance	Tax Savings	NPV of Tax Savings (10.79%)	Total NPV of Tax Savings
0				\$2,015,471			\$511,805
1	\$604,641	\$67,182	\$604,641	1,410,830	\$207,634	\$187,412	
2	423,249	67,182	423,249	987,581	145,344	118,412	
3	296,274	67,182	296,274	691,307	101,741	74,816	
4	207,392	67,182	207,392	483,915	71,218	47,270	
5	145,174	67,182	145,174	338,740	49,853	29,867	
6	101,622	67,182	101,622	237,118	34,897	18,871	
7	71,135	67,182	71,135	165,983	24,428	11,923	
8	49,795	67,182	67,182	98,800	23,070	10,164	
9	29,640	67,182	67,182	31,618	23,070	9,174	
10	9,485	67,182	31,618	-	10,858	3,897	

To prove that the savings of having the solar panel exceeds the excess cost, we will look at the following:

Solar Panel Cost above Wind Turbine Cost:	\$9,181 - \$7,015 = \$2,166
NPV of \$258.49 solar energy sales over 30	to 2015
years discounted at 10.79% (from above):	\$2,285
Savings of solar panel purchase before	s S
considering income on potential sale of excess	\$2,285 - \$2,166 = \$119
wind energy	
If turbine was purchased instead:	954.2kWh - 859.76kWh = 94.44kWh
kWh produced increase (1 wind – 1 solar)	994.2KVVII - 659.76KVVII - 94.44KVVII
kWh sales based on wind energy sale price of	(615.46kWh + 94.44kWh)*\$0.11 = 709.9*\$0.11
\$0.11 (original excess kWh + new excess	(015.40KWII + 94.44KWII) \$0.11 - 709.9 \$0.11 = \$78.089
kWh)	- \$76.069
NPV of sales of excess wind energy	\$690.25
Savings on purchasing wind turbine instead of	
solar panel + NVP of sales excess wind	\$2,856.25
energy:	
Conclusion	\$2,856.25 > \$2,285 therefore
Conclusion	do not purchase the solar panel

Impact on NPV of Alternative is negligible and will therefore not be calculated at this time.

2.3.1.2 Programming Difficulties

The farm is not big enough to viably host 286 turbines. We therefore adjusted Farmer Joe's energy consumption to be replaced by green energy to just include LPG and electricity, and he would have to continue to use natural gas. This reduction in energy replacement will be reflected in his utility values in the decision tree.

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2.3.1.3 Programming Difficulties Curtailed: Linear Programming Model excluding Natural Gas Replacement

As proven above, the constraint of one solar panel will not be considered this time, decreasing the constraints to just the one: kWh produced must exceed the expected kWh used per year, and we know by just looking at it that it will require 10 wind turbines, but we still complete the linear programming to confirm the solution:

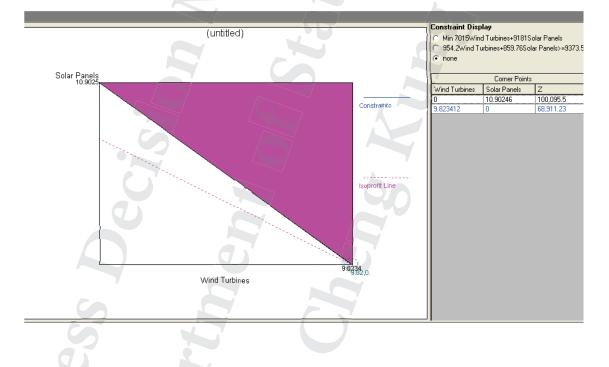
Objective Function: Minimize: 7,015W + 9,181S Where W equals number of wind turbines; S equals number of solar panels

Subject to:

954.2W + 859.76S ≥ 9,373.5

(minimum kWh)

Graphical Solution:



Rounding up to the nearest full turbine from 9.8 to 10 we get the following solution:

Type of Energy	Units	Cost per Unit	Total Cost
Wind Turbines	10	\$7,015	\$70,150
Solar Panels	0	\$9,181	-
Total			\$70,150

As before, we then have to calculate in the earnings per year from sale of excess power over the life of the project, which is still estimated at 30 years, and discounted at the same discount rate as we will later use in the discounting of cash flows in alternative two's 'programming issues curtailed' section:

Total Energy Produced:	10* 954.2kWh = 9,542.0kWh
Excess Energy Produced:	9,542.0kWh - 9,373.5kWh = 169.5kWh
Income When Sold as Excess Wind Energy:	169.5kWh*\$0.11 = \$18.65
NPV of \$18.65 over 30 years discounted at 10.79%:	\$164.81
NPV of Expected Energy Cost Savings of \$0.053 per kWh:	\$4,391
Government Subsidies* through Tax Savings due to Accelerated Amortization**:	\$17,814
NPV:	(\$47,180)
*See Appendix 5.1 on Government Subsidies	
**See table below for 30% accelerated amortiza	ation schedule

Year	30% Accelerated Amortization	Straight Line Amortization	Amortization	Balance	Tax Savings	NPV of Tax Savings (10.79%)	Total NPV of Tax Savings
0	75			\$70,150			\$17,814
1	\$21,045	\$2,338	\$21,045	49,105	\$7,227	\$6,523	
2	14,732	2,338	14,732	34,374	5,059	4,121	
3	10,312	2,338	10,312	24,061	3,541	2,604	
4	7,218	2,338	7,218	16,843	2,479	1,645	
5	5,053	2,338	5,053	11,790	1,735	1,040	
6	3,537	2,338	3,537	8,253	1,215	657	

7	2,476	2,338	2,476	5,777	850	415	
8	1,733	2,338	2,338	3,439	803	354	
9	1,032	2,338	2,338	1,100	803	319	
10	330	2,338	1,100	-	378	136	<i>a</i> .

2.3.2 Alternative 2: Investing in Canadian Hydro

2.3.2.1 Required Investment Amount

To calculate the required investment amount we need to look at Canadian Hydro's current construction projects:

MW	Voorby k/Mb	Cost	Fixed Price	Expected Yearly	Cost/
Capacity	Yearly kWh	(in millions)	Contract	kWh/Capacity	Capacity
20	84,000,000	46	20 years BC hydro	4,200,000	\$2,300,000
9.9	30,000,000	22	40 years BC hydro	3,030,300	2,200,000
9.6	34,000,000	22	40 years BC hydro	3,541,667	2,300,000
5	20,000,000	10	40 years BC hydro	4,000,000	2,000,000
			Average:	3,692,992	\$2,200,000

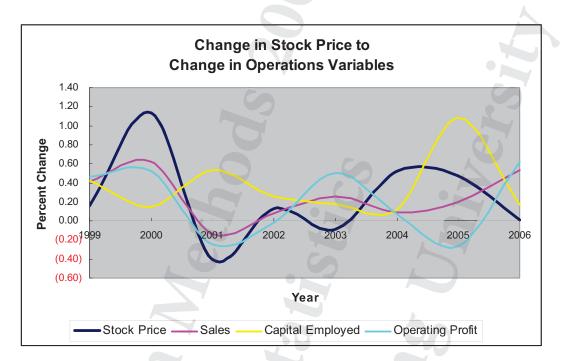
We can now calculate the required investment amount based on the estimated required capacity to produce Farmer Joe's energy requirement. In order to match the decision to the above wind and solar solution, we will work with the two scenarios of replacing versus not replacing the natural gas in our solution:

Acres	Yearly kWh Requirement	Required Capacity	Required Cost
30	273,145.5	0.07	\$162,976
30	9,373.5	0.00254	\$5,593

2.3.2.2 Regressions

For us to have an acceptable model, we determined the adjusted R^2 needed to be at

least 0.8. Before running the regressions we look at a graph of the change in stock price to the change in operations variables, as well as to the change in the index, and oil spot and future prices, as seen the two graphs below:





From the above graphs we can see that the likelihood of finding a model that fits through regression is low, but we wanted to be certain, so we then ran the regressions. The results are as follow:

Run Against	Time period	# of Data Points	R ²	Adj R ²
Revenue	1998 – 2006	8	0.310	0.195
Operating Profit	1998 – 2006	8	0.039	(0.121)
Capital Employed	1998 – 2006	8	0.007	(0.159)

These do not have R^2 that reach our minimum of 0.8, and so we ran regressions against the outside variables:

Table 2:	Single	Regression	Results	Summary
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Run Against	Time period	# of Data Points	R²	Adj R ²	Мах
Index	Weekly Long	299	0.011	0.007	
	Weekly Short	91	0.119	0.110	
	Monthly Long	70	0.195	0.183	
	Monthly Short	21	0.386	0.354	
	Quarterly Long	23	0.127	0.086	
	Quarterly Short	7	0.526	0.432	MAX
Oil Spot Prices	Weekly Long	299	0.001	(0.003)	
E o l	Weekly Short	91	0.001	(0.011)	
	Monthly Long	69	0.002	(0.013)	
	Monthly Short	21	0.193	0.151	MAX
	Quarterly Long	23	0.000	(0.048)	
	Quarterly Short	7	0.214	0.057	
Oil Futures Prices	Weekly Long	299	0.001	(0.002)	
5	Weekly Short	91	0.005	(0.006)	
	Monthly Long	69	0.001	(0.014)	
	Monthly Short	21	0.151	0.107	MAX
	Quarterly Long	23	0.001	(0.047)	
7	Quarterly Short	7	0.164	(0.003)	

None of the above regressions give us an adjusted R^2 of at least 0.8, so we know doing a Multiple Regression is not necessary. However, as we were curious as to the effect on R^2 we ran them anyhow:

Table 3: Multiple Regression Results Summary

Run Against	Adj R ²	Мах
Index, Spot & Future	0.404	МАХ
Index & Spot	0.380	
Index & Future	0.356	
Spot & Future	0.157	Č,

These also did not have R²'s that were acceptable.

2.3.2.3 Programming Difficulties

We were not able to find a strong enough regression model. In some cases perhaps it was due to lack of data points, but without contacting the firm to get their financial statements from when they had their IPO in 1989, it is hard to determine. For the other categories, perhaps there is just not a strong enough correlation for a regression model to be able to be made, as we know the renewable energy sector is seeing much growth because the pressures from global warming, pollution, and eminent shortages of non-renewable energies. Therefore, in order to determine Farmer Joe's investment return we decided to determine the net present value of a hypothetical plant built with his investment money, discounted at the firm's cost of equity (as he would be an equity holder).

2.3.2.4 Programming Difficulties Curtailed: NPV of Hypothetical Investment

In order to complete an analysis of a hypothetical investment, we must make some assumptions based on the firm's usual investment policies. Through researching the annual reports we can create the following hypothetical environment:

Year	2008
Project	Construct hydro plant in BC
Cost	Required investment amount (\$162,975 and \$5,593)
Expected Yearly kWh Produced	Required energy production for Farmer Joe (273,145.5 kWh and 9,373.5 kWh)
Fixed price contract	40 years with BC Hydro
Fixed price/kWh	\$0.080
Funding	Assumed 100% through credit facility which is closed shortly before or after operations start; repayment of credit facility is assumed to be with new 10-year debenture at then effective current pre-tax interest rate of 6.21%
Debt repayment	Interest paid semi-annually with principle repaid at maturity
Amortization	Straight-line over 40 years
Fixed costs	10% of projected revenues
Variable costs	Negligible
Marginal tax rate	34.34%
Cost of Equity	10.79%

From the above we can calculate the cash flows to equity holders, and net present value, based on the estimated first year earnings and the cash-flows, as the fixed price contract and average yearly kWh's produced allows for a stable earnings year-by-year:

Estimated Earnings	•		
Year		Scenario 1	Scenario 2
Production mWh		273,145.5	9,373.5

Price	\$0.080	\$0.080	
Revenue	21,852	750	_
Fixed Cost	(2,185)	(75)	
Depreciation	(4,074)	(140)	
Operating Income	15,592	535	
Interest Expense	(10,121)	(347)	
EBT	5,471	188	
Тах	(1,879)	(64)	
Net Income	3,592	123	

We are assuming the same project length as can be expected from the solar and wind solution Farmer Joe could invest in for himself on his own farm, 30 years:

Year	0	1 to 30	Debt Repayment at Maturity (yr 10)
Net income		\$3,592	
+ depreciation		4,074	
- cap exp	(\$162,976)		
+new debt	162,976		(\$162,976)
CF to equity		7,667	
Cost of Equity	10.79%		6
PV(CFs)	9.	67,770	(58,495)
NPV to equity	\$9,275		~
			5
Scenario 2: Cash	n Flow		
	n Flow	1 to 30	Debt Repayment at Maturity (yr 10)
Year		1 to 30 \$123	Debt Repayment at Maturity (yr 10)
Year Net income			Debt Repayment at Maturity (yr 10)
Scenario 2: Casł Year Net income + depreciation - cap exp		\$123	Debt Repayment at Maturity (yr 10)
Year Net income + depreciation - cap exp	0	\$123	Debt Repayment at Maturity (yr 10) (\$5,593)
Year Net income + depreciation - cap exp +new debt	0 (\$5,593)	\$123	
Year Net income + depreciation - cap exp +new debt CF to equity	0 (\$5,593)	\$123 140	
Year Net income + depreciation - cap exp	0 (\$5,593) 5,593 -	\$123 140	

RESULTS AND OPTIMAL CHOICE

Based on the above calculations, we can summarize the results into the following table:

Table 4: Summary Results of the Alternatives and Scenarios

	Alternative 1		Alternative 2	
	3 Energy Types Replaced	2 Energy Types Replaced	3 Energy Types Replaced	2 Energy Types Replaced
Total Cost	\$2,008,456	\$72,316	\$162,976	\$5,593
NPV	(1,351,687)	(47,780)	9,275	318

It is clear from the above table that if we do not consider Farmer Joe's utility values, the alternative solutions would be:

Based on lowest cost:

Invest in Canadian Hydro for the amount it would cost him to cover his average yearly use of liquid propane gas and electricity

• Based on highest net present value:

Invest in Canadian Hydro for the amount it would cost him to cover his average yearly use of liquid propane gas, electricity, and natural gas

However, we must take into consideration Farmer Joe's utility values for the alternatives, scenarios, costs and net present values, to determine the optimal solution for him personally. Once these are determined, we can then conduct the decision trees and determine which action will give him the greatest utility value.

3.1 Farmer Joe's Utility Functions

By taking our previous assumptions of Farmer Joe into consideration, we can determine the following utility truths for his person:

Utilities for Alternatives

His utility for investing in Canadian Hydro is higher than for developing the energy on his farm himself, as he believes the global impact per dollar spent would be higher for the company, due to their economies of scale

Alternative 1: utility of 0.3

Alternative 2: utility of 0.7

Utilities for Scenarios

He values the greater impact he would have on the environment by replacing three energy sources more than the much smaller impact he would make by just replacing the LPG and electricity

Scenario 1: utility of 0.8

Scenario 2: utility of 0.2

Utilities for Cost

He values the "green" impact of his actions higher than the money it would cost him, so anything up to about \$200,000 he is pretty indifferent, while above that amount, his utility drops drastically as he has limited funds

Utilities for NPV

His utility for NPV losses is at almost indifferent between how much he would lose, because he deems a loss as a bad business decision and unnecessary

His decisions should have him breaking even at his hurdle rate at the bare minimum for him to determine the action would be acceptable

Above a break even, he is pretty indifferent between how much he earns, up until about \$50,000, after which his utility would rise sharply

For his utilities for the cost and NPV values of the alternatives and scenarios please see the summary below:

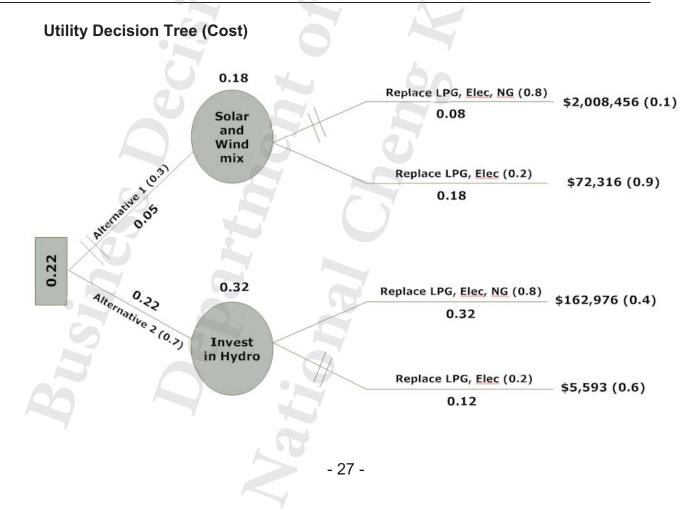
Table 5: Utility Values for the Alternatives, Scenarios and Results

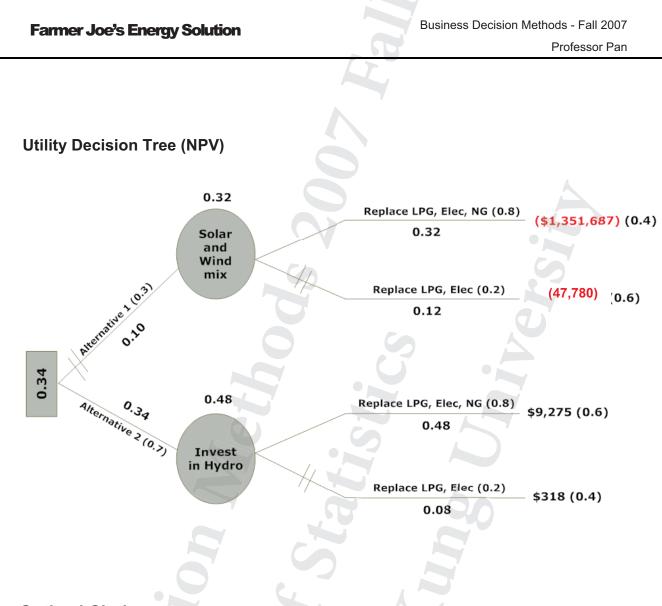
	Alternative 1 (Utility 0.3)		Alternative 2 (Utility 0.7)		
	3 Energy Types	2 Energy Types	3 Energy Types	2 Energy Types	
	Replaced	Replaced	Replaced	Replaced	
	(Utility 0.8)	(Utility 0.2)	(Utility 0.8)	(Utility 0.2)	
Total Cost	\$2,008,456	\$72,316	\$162,976	\$5,593	
Utility	0.1	0.9	0.4	0.6	
NPV	(1,351,687)	(47,780)	9,275	318	
Utility	0.4	0.6	0.6	0.4	

We are now ready to determine Farmer Joe's optimal solution, by inputting his utility values into two decision trees, as he can base his choice on his cost, or on his net present value:

- Decision Tree based on Utility for Alternative, Scenario, and Cost
- Decision Tree based on Utility for Alternative, Scenario, and NPV

3.2 Decision Trees





3.3 Optimal Choice

We can summarize the decision tree results into the following table:

Table 6: Summary of Decision Tree Results

Decision Tree		Optimal Choice	
Cost	Investment in Canadian Hydro, covering three		
		energy types (alternative 2, scenario 1)	
	NPV	Investment in Canadian Hydro, covering three	
		energy types (alternative 2, scenario 1)	

Based on the above decision tree results, we can determine that the optimal solution for Farmer Joe is to invest in Canadian Hydro in the amount of \$162,976.

ANALYSIS OF RESULTS

4.1 Comparative analysis

Canadian electricity costs are low: 5.3 cents/kWh when yearly consumption is less than 250,000 kWh (Ontario Tenants Rights, 2007), which has been shown to be a disincentive for the adoption of renewable energy technology on smaller scales (Dyer, 2005).

In terms of comparative cases, there was a similar case done south of Ontario, in the state of Minnesota. This case presents data analysis that can be used as a tool for evaluating the overall economic feasibility and generating characteristics for a hybrid wind–solar thermal electric power plant for any location with available wind, solar, electric load, and price data (Reichling & Kulacki, 2007).

The economic viability of the hybrid power plant project in Minnesota was cast in some doubt, as the energy it produced was only between 5% and 6% more valuable but costs almost twice as much to produce. Therefore, the results did not present an optimistic picture for a hybrid wind–solar thermal electric power plant in southwestern Minnesota, however, capital costs of the solar thermal system are currently greater than twice those of wind, and the added energy value is not large enough to overcome the additional capital costs. It is also considered that this outcome may change with time; as wind and solar thermal electric technologies are further developed.

Correspondingly, the value of electricity generated by the hybrid power plant in Minnesota was higher than that for the wind-only plant. Despite these advantages, the high capital cost of the solar component is significantly higher than that of the wind-only plant, making the hybrid plant economically unfeasible at that time for that location (Reichling & Kulacki, 2007).

Alternative Investment Opportunities Presented

The comparative study points out that Nevada is a much more suitable site for the

hybrid power plant described because several Nevada wind sites are of equal quality to those modeled for Minnesota and the solar resource is comparable to that of El Paso, Mexico. And that at present, there is a 64MW solar thermal electric power plant under construction only 25 miles from Las Vegas in Nevada where wind conditions in this area are also favorable and another 80MW wind farm has been proposed for the same county.

Application of the methods described here may also be suitable for locations outside of the US. Several international studies have recently explored the potential of utility scale hybrid wind–solar electric power plants, with one study conducted for Turkey and another for the northeastern part of the Arabian Peninsula (Reichling & Kulacki, 2007). Other international on-shore projects where studies could be conducted include the GE Energy who supplied wind turbines worth \$730 million to Energias de Portugal for its wind farm projects in Europe and the US (Contracts Blow In, 2007).

4.2 Sensitivity Analysis

When looking at a sensitivity analysis it is important to consider the following variables:

- Affecting the mix of solar and wind energy Farmer Joe could use to produce his required kWh amount
 - Change in the cost of the wind turbines and solar panels
 - Change in natural forces in Farmer Joe's area due to for example
 global warming
- Affecting his choice between alternatives
 - Technological advances significantly improving the amount of kWh produced by each wind turbine and solar panel
 - Significant decrease in cost per wind turbine and solar panel
 - Significant Increase in subsidies from the government (price per kWh purchased from Farmer Joe)

- Increase in hurdle rate (affecting NPV of the projects)
- Decrease in operational efficiencies in Canadian Hydro (affecting the kWh produced per capacity MW, and hence the cost, net income, and NPV of the cash flow)
- Change in Farmer Joe's utility values

From the above issues, it is not currently necessary to look a sensitivity analysis for the change in mix of wind turbines and solar panels for alternative 1, as the alternative is not currently being considered due to the losses being as big as they are, making this sensitivity analysis irrelevant at this time. As for a sensitivity analysis between alternatives, it is obvious that the changes would have to be so great, that when taking the current factors into consideration it is unreasonable to assume it would be possible to affect the outcome enough for Farmer Joe's optimal solution to change any time in the near future.

In the future, as significant changes occur, it would then be necessary to conduct the same analysis as we have done in this report, taking into consideration all other changes that have occurred as well.

5 CONCLUSION

Based on our findings we believe that Farmer Joe's optimal solution is to invest in Canadian Hydro. Considering that investing in Canadian Hydro will alleviate the costs of installation, maintenance and maintenance time it is in that respect more cost and time effective. Also, since Farmer Joe is very conscience of the environment and the future, his investment will not be in vain because it will contribute to the growth of this industry in the hope that it takes over polluting energies and in the end contributes to his earnings as his investment grows with the industry. Also, since Farmer Joe values his land very much, he will save the land that would be lost to the installation of the turbines and the solar panels.

There is a debate in the community on whether energy should be produced by individuals. It is Farmer Joe's belief that having larger scale energy production facilities that are regulated is the better way to go. This way, Farmer Joe believes everybody can profit from clean energy without having the hassle of purchasing and maintaining equipment individually. There is much to be said to economies of scale.

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6 APPENDICES

6.1 Appendix A: Background on Canadian Hydro

Canadian Hydro Developers, Inc. (Canadian Hydro) is Canada's premier independent developer of EcoLogo®¹ certified low-impact renewable energy. Publicly listed since 1990, the company owns and operates eighteen green power facilities. Wind-generated electricity accounts for five sites and hydroelectric power twelve sites. Canadian Hydro's first biomass plant is located in Grande Prairie.

The environmental focus of Canadian Hydro is the foundation of its success. "In the future, the majority of the energy we consume will come from sustainable sources," says Canadian Hydro's Chief Executive John Keating. "That may be 50 or 100 years from now, but it's coming."

Canadian Hydro's 10 year Vision is to:

"Be the premier independent developer, builder and operator of renewable energy projects focusing on operational excellence, environmental stewardship and growth, empowering employees, and providing attractive returns to investors."

The company's key competency is operational excellence as it relates to its strategy of design, building and operating their plants; this is also Canadian Hydro's competitive advantage.

By having an appropriate mix of low-impact, renewable power plants, located in different parts of the country, Canadian Hydro reduces its exposure to large overall

¹ (EcoLogo® is North America's most widely recognized and respected multi-attribute environmental certification mark)

variations in power generation through its technological and geographical diversification (<u>www.canhydro.com/</u>).

Farmer Joe's Energy Solutio	n	Bu	siness Decisi	on Methods - I	all 2007			
				Profe	ssor Pan			
2 Appendix B: Regression F	Results		N					
2.1 Share price to S&P/TSX C	omposite Index			G				
Weekly Long								
MULTIPLE R	0.103563							
R SQUARE	0.010725							
Adjusted R								
SQUARE	0.007394							
STANDARD								
ERROR	0.03948							
OBSERVATIONS	299							
ANOVA	•		Y	-				
	DF	SS	MS	F	SIGNIFICANCE			
	DI				F			
REGRESSION	1		0.005019	3.219935	0.073763			
RESIDUAL	297	0.462914	0.001559					
TOTAL	298	0.467933			1			
	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
		ERROR				95%	95.0%	95.0%
Intercept	0.002837	0.002299	1.234144	0.218125	-0.00169	0.007361	-0.00169	0.007361
X VARIABLE 1	0.241363	0.134507	1.794418	0.073763	-0.02335	0.506071	-0.02335	0.506071
				35 -				

r Joe's Energy Solut				$\widetilde{\mathbf{v}}$	Professor Pan	—		
Weekly Short							5	
	0.0455000							
MULTIPLE R	0.3455932							
R SQUARE	0.1194347							
Adjusted R SQUARE	0.1095407							
STANDARD ERROR	0.0280669							
OBSERVATIONS	6 91							
ANOVA								
	DF	SS	MS	F	SIGNIFICANCE F			
REGRESSION	1	0.0095093	0.0095093	12.071434	0.0007931			
RESIDUAL	89	0.0701101	0.0007878					
TOTAL	90	0.0796194						
		\mathbf{C}			60			
	COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%	UPPER 95.0%
Intercept	-0.0002211	0.0029657	-0.0745424	0.9407461	-0.0061139	0.0056717	-0.0061139	0.0056717
X VARIABLE 1	0.5807934	0.1671638	3.4743969	0.000 793 1	0.2486425	0.9129443	0.2486425	0.9129443
	ness	are.		- 36 -				

Monthly Long MULTIPLE R 0.4412025 R SQUARE 0.1946597 Adjusted R 0.1828164										
MULTIPLE R 0.4412025 R SQUARE 0.1946597 Adjusted R 0.1828164						usiness Decisi	B		Energy Solution	Farmer Joe's I
MULTIPLE R 0.4412025 R SQUARE 0.1946597 Adjusted R 0.1828164			-		V					
MULTIPLE R 0.4412025 R SQUARE 0.1946597 Adjusted R 0.1828164										
R SQUARE 0.1946597 Adjusted R 0.1828164									Monthly Long	
Adjusted R 0.1828164								0.4412025	MULTIPLE R	
0.1828164								0.1946597	R SQUARE	
								0.1828164	Adjusted R SQUARE	
STANDARD 0.060971								0.060971		
OBSERVATIONS 70								70	OBSERVATION	
ANOVA				Dec 1	5				ANOVA	
DF SS MS F F					F	MS	SS	DF		
REGRESSION 1 0.0611016 0.0611016 16.436352 0.0001318				0.0001318	16.436352	0.0611016	0.0611016	1	REGRESSION	
RESIDUAL 68 0.2527877 0.0037175						0.0037175	0.2527877	68	RESIDUAL	
TOTAL 69 0.3138892						_	0.3138892	69	TOTAL	
				40						
STANDARD UPPER LOWER	!	LOWER	UPPER			TOTAT	STANDARD	COFFEICIENTS		
ERROR ERROR 95% 95.0%		95.0%	95%	UE LOWER 95%	F-VALUE		ERROR	COEFFICIENTS		

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	I STAT	F-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0078292	0.0075999	1.030169	0.306581	-0.0073362	0.0229945	-0.0073362	0.0229945
X VARIABLE 1	0.9518495	0.2347824	4.0541771	0.0001318	0.4833485	1.4203506	0.4833485	1.4203506
			_	37 -				
		7 1 7						

Farmer Joe's Energy Solution		В	usiness Decis	ion Methods -	Fall 2007			
				Prof	essor Pan			
. <u></u>								
Monthly Short								
MULTIPLE R	0.6215479							
R SQUARE	0.3863218							
Adjusted R	0.354023							
SQUARE	0.354023							
STANDARD	0.0380606							
ERROR	0.0380000							
OBSERVATIONS	21							
ANOVA								
	DF	SS	MS		SIGNIFICANCE			
	Di	00		•	E			
REGRESSION	1	0.0173266	0.0173266	11.960854	0.0026321			
RESIDUAL	19	0.0275236	0.0014486					
TOTAL	20	0.0448503	_					
			7		20			
	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COLI FICIENTS	ERROR		TEVALUE		95%	95.0%	95.0%
Intercept	-0.0065118	0.0089636	-0.7264709	0.4764055	-0.0252727	0.0122492	-0.0252727	0.0122492
X VARIABLE 1	1.2098356	0.3498205	3.4584467	0.0026321	0.4776529	1.9420184	0.4776529	1.9420184

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Farmer Joe's Energy Solution		Βι	usiness Decis		- Fall 2007 ofessor Pan	-	
Quarterly Long							
MULTIPLE R	0.3567153				5		
R SQUARE	0.1272458						
Adjusted R SQUARE	0.0856861						
STANDARD ERROR	0.1109039						
OBSERVATIONS	23						
ANOVA		2		B			
	DF	SS	MS	F	SIGNIFICANCE F		
REGRESSION	1	0.0376587	0.0376587	3.0617583	0.094755		
RESIDUAL	21	0.2582934	0.0122997				
TOTAL	22	0.2959521			A-		
		7	7		40		
(COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%
Intercent	0.0308752	0.025582	1 2069112	0 240886	-0.0223255	0 084076	-0 0223255

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	I STAT	F-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0308752	0.025582	1.2069112	0.2408861	-0.0223255	0.084076	-0.0223255	0.084076
X VARIABLE 1	0.679176	0.3881476	1.7497881	0.094755	-0.1280211	1.4863731	-0.1280211	1.4863731
•,				39 -				

Farmer Joe's Energy Solution		Bu	usiness Decis		- Fall 2007 fessor Pan		
Quarterly Short							
MULTIPLE R	0.7254389						
R SQUARE	0.5262616						
Adjusted R SQUARE	0.4315139		7				
STANDARD ERROR	0.0544667						
OBSERVATIONS	7						
ANOVA		2		5			
	DF	SS	MS	F	SIGNIFICANCE F		
REGRESSION	1	0.0164777	0.0164777	5.5543482	0.0650115		
RESIDUAL	5	0.0148331	0.0029666				
TOTAL	6	0.0313108	_		b		
					20		
		TANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER
	DEFFICIENTS	ERROR	TSTAT	F-VALUE	LOWER 95%	95%	95.0%

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	1 ŞIAI	F-VALUE	LOWEIX 9378	95%	95.0%	95.0%
Intercept	-0.0365876	0.0301853	-1.2121004	0.2796206	-0.1141815	0.0410062	-0.1141815	0.0410062
X VARIABLE 1	1.7996891	0.7636264	2.3567665	0.0650115	-0.1632751	3.7626533	-0.1632751	3.7626533
				40 -				
				40 -				
		7		7				

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						V		-		
6.2.2	Share price to	Oil Spot Price	s)				
		Weekly Long								
		MULTIPLE R	0.0239535							
		R SQUARE	0.0005738							
		Adjusted R	-0.0027913							
		SQUARE	-0.0027913							
		STANDARD	0.0396816							
		ERROR	0.0390010							
		OBSERVATIONS	299							
		ANOVA								
			DF	SS	MS	F	SIGNIFICANCE F			
		REGRESSION	1-	0.0002685	0.0002685	0.1705074	0.6799592			
		RESIDUAL	297	0.4676642	0.0015746					
		TOTAL	298	0.4679327	_		A			
			COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
			COEFFICIENTS	ERROR	T STAT	F-VALUE	LOWER 95%	95%	95.0%	95.0%
		Intercept	0.0032276	0.0023056	1.3999309	0.1625777	-0.0013097	0.0077649	-0.0013097	0.0077649

0.0207374 0.0502207 0.4129254 0.6799592

-41 -

X VARIABLE 1

-0.078096 0.1195708 -0.078096 0.1195708

Farmer Joe's Energy Solution		Bu	isiness Decis	ion Methods	- Fall 2007		
				Prot	fessor Pan		
			(
Weekly Short							
MULTIPLE R	0.0260241						
R SQUARE	0.0006773						
Adjusted R SQUARE	-0.0105511						
STANDARD ERROR	0.0298997						
OBSERVATION	S 91						
ANOVA							
	DF	SS	MS	F	SIGNIFICANCE F		
REGRESSION	1	5.392E-05	5.392E-05	0.0603164	0.806562		
RESIDUAL	89	0.0795654	0.000894				
TOTAL	90	0.0796194	_		5		
	COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%
Intercept	0.0011282	0.0031423	0.3590518	0.7204068	-0.0051154	0.0073719	-0.0051154
X VARIABLE 1	-0.0207098	0.0843253	-0.245594	0.806562	-0.1882623	0.1468428	-0.1882623
	Ines			42 -			
		7					

UPPER 95.0% 0.0073719 0.1468428

Farmer Joe's Energy Solution		В	usiness Decis	ion Methods	- Fall 2007		
				Pro	fessor Pan	_	
			50				
Monthly Long							
MULTIPLE R	0.0429538						
R SQUARE	0.001845						
Adjusted R	0.0400500						
SQUARE	-0.0130528						
STANDARD	0.0683781						
ERROR	0.0683781						
OBSERVATIONS	69						
ANOVA							
	DF	ss	MS		SIGNIFICANCE		
	DF	33	IVIS	Г	E E		
REGRESSION	1	0.000579	0.000579	0.1238454	0.7260052		
RESIDUAL	67	0.3132624	0.0046756				
TOTAL	68	0.3138415			A		
		7			40		
	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER
	COEFFICIENTS	ERROR		F-VALUE	LOWER 95%	95%	95.0%
Intercept	0.0173437	0.0084499	2.0525233	0.0440281	0.0004775	0.0342098	0.0004775

		ERROR	(7)		95%	95.0%	95.0%
Intercept	0.0173437	0.0084499 2.052523	3 0. 04402 81	0.0004775	0.0342098	0.0004775	0.0342098
X VARIABLE 1	-0.0346948	0.098588 -0.351916	7 0.7260052	-0.2314771	0.1620876	-0.2314771	0.1620876
	6						
			10				
			- 43 -				

UPPER

Farmer Joe's Energy Solution		Bus	iness Decisi	ion Methods	Fall 2007		
				Prof	essor Pan		
			6				
Monthly Short							
MULTIPLE R	0.4397783						
R SQUARE	0.193405						
Adjusted R	0.1509526						
SQUARE	0.1509526						
STANDARD	0.0436349						
ERROR	0.0436349						
OBSERVATION	S 21						
ANOVA		S					
	DF	SS	MS	F	SIGNIFICANCE F		
REGRESSION	1	0.0086743 0	0.0086743	4.5558116	0.0460534		
RESIDUAL	19	0.036176	0.001904				
TOTAL	20	0.0448503					
				(30		
		STANDARD				UPPER	LOWER
	COEFFICIENTS	ERROR	T STAT	P-VALUE	LOWER 95%	95%	95.0%
Intercent	0.0095052	0.000659	0000500	0.2046104	0.0116100	0.0000000	0.0116102

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	FSTAT	P-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0085952	0.009658	0.8899592	0.3846181	-0.0116192	0.0288096	-0.0116192	0.0288096
X VARIABLE 1	-0.3004676	0.1407715 -	2.1344347	0.0460534	-0.5951058	-0.0058294	-0.5951058	-0.0058294
•,		pari	No.	44 -				

Farmer Joe's Energy Solution		B	usiness Decis	ion Methods -	Fall 2007			
				Profe	essor Pan	_		
Quarterly Long								
MULTIPLE R	0.0096141							
R SQUARE	9.243E-05							
Adjusted R	-0.0475222							
SQUARE	-0.0475222							
STANDARD	0.1187083							
ERROR	0.1107005							
OBSERVATIONS	S 23							
ANOVA								
	DF	SS	MS		SIGNIFICANCE			
	•		4		E			
REGRESSION	1	2.735E-05	2.735E-05	0.0019412	0.9652735			
RESIDUAL	21	0.2959247	0.0140917					
TOTAL	22	0.2959521			5			
		·						
	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COLITIONENTO	ERROR			200021(3070	95%	95.0%	95.0%
Intercept	0.0505493	0.0275442	1.8352037	0.0806803	-0.0067321	0.1078306	-0.0067321	0.1078306
X VARIABLE 1	-0.0091707	0.2081439	-0.0440592	0.9652735	-0.4420296	0.4236883	-0.4420296	0.4236883

Sines Parti nal

Farmer Joe's Energy Solution		Business Decisi	on Methods - Fall 2007 Professor Pan		
Quarterly Short					
MULTIPLE R	0.4628608		6		
R SQUARE	0.2142401				
Adjusted R SQUARE	0.0570881				
STANDARD ERROR	0.0701466				
OBSERVATIONS	7				
ANOVA					
	DF S	SS MS	F F F	ANCE	
REGRESSION	1 0.0	006708 0.006708	1.3632669 0.29	956169	
RESIDUAL	5 0.02	246027 0.00 4920 5			
TOTAL	6 0.03	313108			
			40		
cc	EFFICIENTS	NDARD ROR	P-VALUE LOWER	95% UPPER 95%	LOWER 95.0%

	COEFFICIENTS	STANDARD T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	P-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0256767	0.0279248 0.9194934	0.4000239	-0.0461064	0.0974598	-0.0461064	0.0974598
X VARIABLE 1	-0.297303	0.2546296 -1.1675902	0.2956169	-0.9518491	0.3572431	-0.9518491	0.3572431
			46 -				

	Farmer Joe's Ene	ergy Solution		В	usiness Decis	ion Methods -	Fall 2007			
		5,				Profe	essor Pan			
6.2.3	Share price to 0	Oil Future Pric	es							
	V	Veekly Long								
	N	IULTIPLE R	0.0347982							
	R	R SQUARE	0.0012109							
	A	djusted R	-0.002152							
	S	QUARE	-0.002152							
	S	TANDARD	0.0396689							
	E	RROR	0.0000000							
	C	DBSERVATIONS	299							
	A	NOVA	•		6		N			
			DF	SS	MS	F	SIGNIFICANCE F			
	R	REGRESSION	1	0.0005666	0.0005666	0.3600773	0.5489209			
	R	RESIDUAL	297	0.467366	0.0015736					
	Т	OTAL	298	0.4679327						
	_			6						
			COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
				ERROR	I UIAI	I WALUL		95%	95.0%	95.0%
	_				4 000000	0.1675172	-0.0013467	0.0077236	-0 0013467	0.0077236
	Ir	ntercept	0.0031885	0.0023044	1.383609	0.10/51/2	-0.0010+07	0.0011200	0.0010407	0.0011200

Farmer Joe's Energy Solution		Bu	usiness Decis				
				Pro	fessor Pan	-	
Weekly Short							
MULTIPLE R	0.0686299						
R SQUARE	0.0047101						
Adjusted R	0.000470						
SQUARE	-0.006473						
STANDARD	0.0298393						
ERROR	0.0296393						
OBSERVATION	S 91						
ANOVA							
	DF	SS	MS	F	SIGNIFICANCE F		
REGRESSION	1	0.000375	0.000375	0.4211798	0.5180201		
RESIDUAL	89	0.0792444	0.0008904				
TOTAL	90	0.0796194	_		b		
					40		
	COFFEIGUENTS	STANDARD	TOTAT	DVALUE		UPPER	LOWER
	COEFFICIENTS	ERROR	T STAT	P-VALUE	LOWER 95%	95%	95.0%
Intercept	0.0009218	0.0031367	0.2938715	0.7695403	-0.0053108	0.0071544	-0.0053108

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR		F-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0009218	0.0031367	0.2938715	0.7695403	-0.0053108	0.0071544	-0.0053108	0.0071544
X VARIABLE 1	0.0575618	0.0886953	0.6489837	0.5180201	-0.1186739	0.2337975	-0.1186739	0.2337975
•	ollic	par	No.	48 -				

	Bus	siness Decisi	ion Methods -	Fall 2007		
			Prof	essor Pan	_	
0.0246129						
0.0006058						
0.01/2105						
-0.0143105						
0 0684205						
0.0004200						
69						
DF	SS	MS	F			
•,		4		A		
1	0.0001901 (0.0001901	0.0406127	0.8408979		
67	0.3136513 (0.0046814				
68	0.3138415	_		<u> </u>		
				20		
EEEICIENTS	STANDARD	T STAT			UPPER	LOWER
	ERROR	I ŞIAI	I -VALUE		95%	95.0%
	0.0006058 -0.0143105 0.0684205 69 DF 1 67 68	0.0246129 0.0006058 -0.0143105 0.0684205 69 DF SS 1 0.0001901 67 0.3136513 68 0.3138415	0.0246129 0.0006058 -0.0143105 0.0684205 69 DF SS MS 1 0.0001901 0.0001901 67 0.3136513 0.0046814 68 0.3138415 DEFFICIENTS STANDARD T STAT	Prof 0.0246129 0.0006058 -0.0143105 0.0684205 69 DF SS 1 0.0001901 0.001901 0.0001901 0.001901 0.0001901 0.00138415 0.0046814 68 0.3138415	0.0006058 -0.0143105 0.0684205 <u>69</u> DF <u>SS MS F F</u> <u>F</u> 1 0.0001901 0.0001901 0.0406127 0.8408979 67 0.3136513 0.0046814 68 0.3138415 DEFFICIENTS STANDARD T STAT P-VALUE LOWER 95%	Professor Pan 0.0246129 0.0006058 -0.0143105 0.0684205 69 DF SS MS F SIGNIFICANCE 1 0.0001901 0.0406127 0.8408979 67 0.3136513 0.0046814 68 0.3138415

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	I STAT	P-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0170559	0.008454	2.0175055	0.0476512	0.0001817	0.0339301	0.0001817	0.0339301
X VARIABLE 1	-0.0197535	0.0980196	-0.201526	0.8408979	-0.2154015	0.1758945	-0.2154015	0.1758945
	6							
				49 -				
				43 -				
				i l				

Farmer Joe's Energy Solution		Business Decision Methods - Fall 2007 Professor Pan
Monthly Short		- de la companya - com
MULTIPLE R	0.3891116	$\overline{\mathfrak{s}}$ O S S
R SQUARE	0.1514078	
Adjusted R SQUARE	0.1067451	
STANDARD ERROR	0.0447564	
OBSERVATIONS	21	
ANOVA		
	DF	SS MS F SIGNIFICANCE
REGRESSION	1	1 0.0067907 0.0067907 3.3900251 0.0812612
RESIDUAL	19	9 0.0380596 0.0020031
TOTAL	20	0 0.0448503
CO	EFFICIENTS	STANDARD ERROR T STAT P-VALUE LOWER 95% UPPER LOWER 95% 95.0%

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	1 STAT	F-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.0081698	0.0099037	0.8249208	0.4196533	-0.0125589	0.0288984	-0.0125589	0.0288984
X VARIABLE 1	-0.2648771	0.1438609	-1.8412021	0.0812612	-0.5659815	0.0362273	-0.5659815	0.0362273
	6							
				50 -				
				- 50 -				

1	Bu	isiness Decis	ion Methods -	Fall 2007			
			Profe	essor Pan	1		
		(V				
		50					
0.0304049							
0.0009245							
-0.0466506		7					
0.1186589							
S 23							
DF	SS	MS	F	SIGNIFICANCE F			
1	0.0002736	0.0002736	0.0194316	0.8904644			
21	0.2956785	0.0140799					
22	0.2959521	_					
				20			
COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%	UPPER 95.0%
0.0516587	0.0274023	1.8851975	0.0733163	-0.0053274	0.1086448	-0.0053274	0.1086448
-0.0281792	0.20215	-0.1393973	0.8904644	-0.4485731	0.3922148	-0.4485731	0.3922148
sines	part	Dor	51 -				
	0.0009245 -0.0466506 0.1186589 S 23 DF 1 21 22 COEFFICIENTS 0.0516587	0.0304049 0.0009245 -0.0466506 0.1186589 S 23 DF SS 21 0.0002736 21 0.2956785 22 0.2959521 COEFFICIENTS STANDARD ERROR 0.0516587 0.0274023	0.0304049 0.0009245 -0.0466506 0.1186589 S 23 DF SS MS 1 0.0002736 0.0002736 21 0.2956785 0.0140799 22 0.2959521 T COEFFICIENTS STANDARD ERROR T 0.0516587 0.0274023 1.8851975	DF SS MS F 0.0304049 0.0009245 0.0466506 0.1186589 0.1186589 0.1186589 0.01186589 0.01186589 S 23 0.0002736 0.0012736 0.0194316 21 0.2956785 0.0140799 22 0.2959521 COEFFICIENTS STANDARD ERROR T STAT P-VALUE 0.0516587 0.0274023 1.8851975 0.0733163	O.0304049 O.0009245 0.0009245 -0.0466506 0.1186589 S S 23 DF SS MS F SIGNIFICANCE F 1 0.0002736 0.0194316 0.8904644 21 0.2956785 0.0140799 22 22 0.2959521 - - COEFFICIENTS STANDARD ERROR T STAT P-VALUE LOWER 95% 0.0516587 0.0274023 1.8851975 0.0733163 -0.0053274	DF SS MS F SIGNIFICANCE 0.0002736 0.0002736 0.0194316 0.8904644 0.1186589 S 23 S S DF SS MS F F 1 0.0002736 0.0194316 0.8904644 21 0.2956785 0.0140799 22 22 0.2959521 V V COEFFICIENTS STANDARD ERROR T STAT P-VALUE LOWER 95% UPPER 95% 0.0516587 0.0274023 1.8851975 0.0733163 -0.0053274 0.1086448	DF SS MS F SIGNIFICANCE F 0.000245 0.01186589 0.01186589 0.01002736 0.0194316 0.8904644 21 0.2956785 0.0140799 22 0.2959521 UPPER LOWER 95% COEFFICIENTS STANDARD ERROR T STAT P-VALUE LOWER 95% UPPER LOWER 95% 0.0516587 0.0274023 1.8851975 0.0733163 -0.0053274 0.1086448 -0.0053274

		-					
Farmer Joe's Energy Solution		Bus	iness Decis	ion Methods Pre	s - Fall 2007 ofessor Pan		
				V		_	
Quarterly Short							
MULTIPLE R	0.4046932				6		
R SQUARE	0.1637766						
Adjusted R	-0.0034681						
SQUARE	-0.0034661						
STANDARD	0.0723641						
ERROR	0.0723041						
OBSERVATIONS	7						
ANOVA							
	DF	SS	MS	F	SIGNIFICANCE F		
REGRESSION	1-	0.005128	0.005128	0.979263	1 0.3678207		
RESIDUAL	5 0	0.0261828 0	.0052366				
TOTAL	6 0	0.0313108			A-		
					40		
		FANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER
		ERROR	I ƏTAT	F-VALUE	LOWER 93%	95%	95.0%

	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	7	F-VALUE	LOWER 33%	95%	95.0%	95.0%
Intercept	0.0236266	0.0285747	0.8268351	0.4459812	-0.049827	0.0970801	-0.049827	0.0970801
X VARIABLE 1	-0.239095	0.2416133	-0.9895773	0.3678207	-0.8601817	0.3819917	-0.8601817	0.3819917
	5							
				52 -				
		7						

	Farmer Joe's	Energy Solution		E	Business Deci	sion Methods	- Fall 2007		
		Licigy colution				Pro	ofessor Pan		
						V			
						V.			
6.2.4	Share Price	 Multiple Regr 	ressions						
		Index, Spot and	Future Prices –						
		Monthly Short					5		
		MULTIPLE R	0.702296						
		R SQUARE	0.49322			•			
		Adjusted R	0.403788						
		SQUARE	0.403766						
		STANDARD	0.036565						
		ERROR	0.030505						
		OBSERVATIONS	21						
		ANOVA							
			DF	SS	MS	F	SIGNIFICANCE F		
		REGRESSION	3	0.022121	0.007374	5.515045	0.007852		
		RESIDUAL	17	0.022729	0.001337				
		TOTAL	20	0.04485					
					5				
			COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%
		Intercept	-0.00304	0.009016	-0.33764	0.739768	-0.02207	0.015978	-0.02207
				0.050400	0.00000	0.00070	0.00070.4	4 000 400	0.000704

	S.				- 53 -				
Futures Log		0.79558	0.60641	1.311951	0.206977	-0.48383	2.074992	-0.48383	2.074992
Spot Log	-0	0.95455	0.609547	-1.56599	0.135774	-2.24058	0.331484	-2.24058	0.331484
Index Log	- 1.	044613	0.359188	2.908266	0.00979	0.286794	1.802433	0.286794	1.802433
Intercept	-(0.00304	0.009016	-0.33764	0.739768	-0.02207	0.015978	-0.02207	0.015978

UPPER 95.0%

Farmer Joe's Energy Solu	tion	В	usiness Decis	ion Methods -	Fall 2007			
				Prof	essor Pan			
Index and	Owert Duisses Manath	_						
Short	Spot Prices – Monthly	/						
MULTIPLE	R 0.664762	9						
R SQUARE	0.441909	7						
Adjusted R	0.379899							
SQUARE	0.379699							
STANDARE	0.037290	5						
ERROR	0.037230							
OBSERVAT	FIONS 2	1						
ANOVA								
	25			-	SIGNIFICANCE			
	DF	SS	MS	F	F			
REGRESSI	ON	2 0.0198198	0.0099099	7.126422	0.0052522			
RESIDUAL	1	8 0.0250305	0.0013906					
TOTAL	2	0 0.0448503						
					Y			
	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER
	COEFFICIENTS	ERROR	I STAT	F-VALUE	LOWLIX 93%	95%	95.0%	95.0%
Intercept	-0.002869	8 0.0091937	-0.3121523	0.7585118	-0.0221852	0.0164455	-0.0221852	0.0164455
Index Log	1.036920	6 0.366264	2.8310745	0.0110733	0.2674285	1.8064126	0.2674285	1.8064126
Spot Log	-0.172139	4 0.128 56 01	-1.3389795	0.1972427	-0.4422342	0.0979554	-0.4422342	0.0979554
		B		- 54 -				
				Y				
		(7))						

Farmer Joe's Energy Solution		В	usiness Dec is		- Fall 2007 fessor Pan	-		
Index and Future Monthly Short	Prices –	-						
MULTIPLE R	0.6481624							
R SQUARE	0.4201145	;						
Adjusted R SQUARE	0.3556828			S				
STANDARD ERROR	0.0380117							
OBSERVATIONS	21							
ANOVA	DF	SS	MS	F	SIGNIFICANCE			
REGRESSION	2	0.0188423	0.0094211	6.5203054				
RESIDUAL	18		0.0014449					
TOTAL	20	0.0448503						
			5					
	COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%	UPPER 95.0%
Intercept	-0.0037043	0.0093623	-0.3956654	0.6970022	-0.0233738	0.0159651	-0.0233738	0.0159651
Index Log	1.0766392	0.3727914	2.8880477	0.0097949	0.2934336	1.8598448	0.2934336	1.8598448
Futures Log	-0.1335244	0.130372	-1.0241802	0.3193183	-0.4074258	0.140377	-0.4074258	0.140377
•	UTO	Day	No.	55 -				

Ē
_
1
_
UPPER LOWER UPPER
95% 95.0% 95.0%
7 0.0287312 -0.0117127 0.0287312
7 0.0287312 -0.0117127 0.0287312 4 0.4650248 -2.575984 0.4650248

	Farmer Joe's E	normy Solution		B	usiness Decis	ion Methods -	Fall 2007			
		nergy Solution				Prof	essor Pan			
6.2.5	Share Price to	o Operating Fig	jures		ods,	Ý	5	Versis		
		Sales								
		MULTIPLE R	0.5568663							
		R SQUARE	0.3101001							
		Adjusted R SQUARE	0.1951168							
		STANDARD ERROR	0.4191025							
		OBSERVATIONS	8							
		ANOVA	•]	0	Y		2			
			DF	SS	MS	F	SIGNIFICANCE F			
		REGRESSION	1	0.4737047	0.4737047	2.696914	0.15165			
		RESIDUAL	6	1.0538817	0.1756469					
		TOTAL	7	1.5275864						
			COEFFICIENTS	STANDARD ERROR	T STAT	P-VALUE	LOWER 95%	UPPER 95%	LOWER 95.0%	UPPER 95.0%
		Intercept	-0.0229895	0.2194397	-0.1047644	0.9199772	-0.5599392	0.5139602	-0.5599392	0.5139602
		X VARIABLE 1	1.0308132	0.6276918	1.6422284	0.15165	-0.5050932	2.5667196	-0.5050932	2.5667196
		•,		Da	Ŋ	57 -				

Formor look	Energy Solution		B	usiness Decis	ion Methods -	Fall 2007			
ramer Joe's i	nergy Solution					essor Pan			
							-		
	Operating Profit								
	MULTIPLE R	0.1981778							
	R SQUARE	0.0392744							
		0.0392744							
	Adjusted R	-0.1208465							
	SQUARE								
	STANDARD	0.4945691							
	ERROR								
	OBSERVATIONS	8 8							
	ANOVA								
		DF	SS	MS	F	SIGNIFICANCE			
		Dr	33	IVIS	1	F			
	REGRESSION	1	0.0599951	0.0599951	0.2452798	0.6380312			
	RESIDUAL	6	1.4675913	0.2445986					
	TOTAL	7	1.5275864						
			STANDARD				UPPER	LOWER	UPPER
		COEFFICIENTS	ERROR	T STAT	P-VALUE	LOWER 95%	95%	95.0%	95.0%
	Intercept	0.1903878	0.2044067	0.9314169	0.3875809	-0.3097773	0.6905529	-0.3097773	0.6905529
	X VARIABLE 1	0.254213	0.5132949	0.4952573	0.6380312	-1.0017744	1.5102005	-1.0017744	1.5102005
		6			\bigcirc				
					50				
					58 -				
		5	7						

Farmer Joe's Energy Solution	1	Bu	usiness Deci		s - Fall 2007		
				Pr	ofessor Pan	-	
Capital Employ	red						
MULTIPLE R	0.0832185						
R SQUARE	0.0069253						
Adjusted R	-0.1585871						
SQUARE	-0.1565671						
STANDARD	0.5028266						
ERROR	0.5028200						
OBSERVATION	S 8						
ANOVA			-				
	DF	SS	MS	⊂ _F	SIGNIFICANCE F		
REGRESSION	1	0.010579	0.010570	0.041841			
RESIDUAL	Č	1.5170073			0.8440841		
			0.2526340)			
TOTAL	7	1.5275864	-		<u> </u>		
	0 1						
	COEFFICIENTS	STANDARD	T STAT	P-VALUE	LOWER 95%	UPPER	LOWER
	SSELLIGENTO	ERROR	7			95%	95.0%

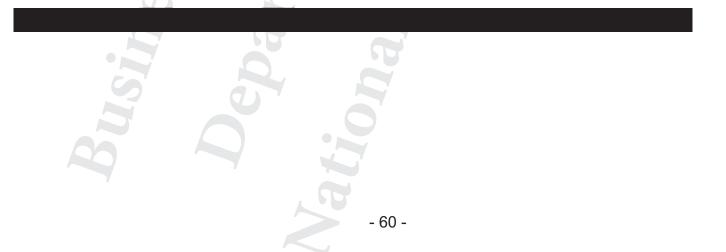
	COEFFICIENTS	STANDARD T STAT	P-VALUE	LOWER 95%	UPPER	LOWER	UPPER	
	COEFFICIENTS	ERROR	ISTAT	P-VALUE	LOWER 95%	95%	95.0%	95.0%
Intercept	0.286179	0.2766587	1.0344118	0.3408236	-0.3907804	0.9631385	-0.3907804	0.9631385
X VARIABLE 1	-0.1191591	0.5825354	-0.2045525	0.8446841	-1.5445718	1.3062537	-1.5445718	1.3062537
	6							
				59 -				
				39 -				

6.3 Appendix C: Government Policy Regarding Green Energy

The Canadian government, largely pressured to meeting the Kyoto emission level is implementing policies which are a driving force behind renewable energy development. Meeting the Kyoto target will challenge all Canadian governments and the energy industry to develop new and more effective strategies for speeding the development of sustainable energy to limit greenhouse gases (GHG) emissions. Some provinces are starting to set targets or consider renewable portfolio standards and are engaged in their implementation (Liminga, Haqueb, & Barg, 2006).

Fortunately for farmer Joe, the Canadian government and all major federal political parties have made explicit plans to move toward and promote cleaner, more renewable and efficient energy sources. The government of the province of Ontario, for example, has set its short-term and medium-term targets to generate 5% of total energy capacity from renewable sources by 2007, and 10% by 2010. The province has even "set aside" tradable emissions allowances for renewable energy projects and provides per project 'allowances' and tax regulations package with tax benefits (Ontario, 28 April 2004).

Moreover, the federal Income Tax Act allows taxpayers an accelerated write-off at up to 30% per year of equipment generating electricity from wind, hydro, biomass, solar PV (over 3 kW), geothermal and certain cogeneration systems. If Farmer Joe was to create a wind farm, the Income Tax Act would also allow him to fully deduct his first exploratory wind turbine in the year of its installation (Liminga et al., 2006).



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